

SUMMARY OF THE COMBINATION

[UNDER REGULATION 13(1B) OF THE COMPETITION COMMISSION OF INDIA (PROCEDURE IN REGARD TO THE TRANSACTION OF BUSINESS RELATING TO COMBINATIONS) REGULATIONS, 2011]

A. Name of the parties to the combination

1. The name of the parties to the combination are:
 - (i) Life Insurance Corporation of India (**LIC/Acquirer**); and
 - (ii) IDBI Bank Limited (**IDBI/Target**).

2. LIC and IDBI are collectively referred to as the **Parties**.

B. Type of the combination

3. The proposed combination relates to the acquisition of a controlling stake to the extent of 51% shareholding and management control rights in IDBI through preferential issue and open offer (**Proposed Transaction**).

4. The Proposed Transaction is in the nature of an acquisition under Section 5(a) of the Competition Act, 2002 (**Competition Act**).

C. Area of activity of the Parties to the Combination

LIC

5. LIC is a statutory body, incorporated under the Life Insurance Corporation Act, 1956, having its registered office at: Yogakshema, Nariman Point, Mumbai, Maharashtra – 400 021. LIC is engaged in the provision of various schemes of life insurance to retail and corporate customers.

IDBI

6. IDBI is a Central Government promoted listed company, incorporated under the Companies Act, 1956, having its registered office at: IDBI Tower, WTC Complex, Cuff Parade, Mumbai, Maharashtra, India, 400 005. IDBI is a banking company and operates as a full service universal bank. It is primarily engaged in the provision of a wide gamut of financial products and services, encompassing deposits, loans,

payment services and investment solutions.

D. Relevant market(s) to which the combination relates

7. At the outset, it is submitted that LIC and IDBI are not directly engaged in the provision of similar services. However, for the sake of completeness, it is submitted that LIC and IDBI, indirectly through their subsidiaries, associate companies (controlled) and JVs, are engaged in the provision of life insurance, mutual funds and housing finance loans in India. Each of these services may be considered as a separate ***Relevant Markets at horizontal level.***
8. Regarding vertical link, it is submitted that whilst LIC offers its life insurance schemes through few banks and that IDBI operates as a corporate agent for two insurance companies, there is no existing relationship between the Parties. However, for the sake of completeness, it is submitted that “provision of bancassurance services for life insurance schemes in India” may be considered as a ***Potential Relevant Market at vertical level.***
9. Relevant Markets at horizontal level and Potential relevant market at vertical level are collectively referred to as the ***Relevant Markets.***
10. Given that the Relevant Markets are highly competitive and regulated, fragmented with presence of several competitors, and the marginal incremental increase of LIC in each of the Relevant Markets, the Proposed Transaction will not lead to any foreclosure concerns in any of the Relevant Markets and will not cause an appreciable adverse effect on competition, irrespective of the manner in which the relevant markets are defined.