New Kid on the Block Indian Competition Law

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Disclaimer

The Views Expressed Are Of The Author And Not Of The Commission. Convergence, If Any, Is Merely Co-incidental.

Benefits of Competition

- Promotes efficiency and innovation
- Ensures abundant availability of goods and services of acceptable quality at affordable / lower prices
- Offers wider choice to consumers

Rationale

- Resources are limited/ finite
- Economic well being
 - Better off Or Worse off societies
 - Effective utilization of Scarce Resources
- Society should maximize welfare
 - Allocative efficiency
 - Productive efficiency
 - Dynamic efficiency
- Welfare maxima is limited by finiteness of resources

Democracy and Competition

- Earliest Form Of Competition-Democracy
- Compete For Constituents' Good Opinion
- Resources and Allocative Efficiency
- Opportunities-Indian Example
- Re-distribution of Resources
- Unification On Rise-Divisiveness On Decline
- Unique Examples of Harmony
- A Great Mosaic Structure

Linkages

- How To Promote Competition
- Through Law- No Competition Before ?
- No Law Is Absolute
 - Physical World
 - Understood, Enforced and Interpreted
- Competition Law
 - Can't Be Divorced From Markets
- Markets
 - Can't Be Divorced From Socio Political Realities

Environment

- Social ,Political and Economic Framework
- Relative Empowerment of Different Sections
- Political Class of The Day Its Will
- Existing Institutions
- Interplay Amongst Institutions
- Stakeholders- Organization & Strengths
- Final Outcome

The Foundations

- Separation of powers-Executive, Legislative & Judiciary
- Founding Pillars For A Mature and Lasting Democracy
- Time Proven Political System
- Put To Test -Number of Occasions
- Rule Of Law
- Equality Before Law
- Free Media

Basics

- Power Corrupts and Absolute Power Corrupts Absolutely
- Democracy Not Only Tolerates Dissent But Welcomes It
- Plurality Does Create Noise
- Checks and Balances
- Sound Ground For Implementation

Socio-Political Reality

Law Enacted -Jan o3
 Not Implemented

 Legal Challenges

 Amended -Sept o7
 Commission Constituted -March o9
 Part Enforcement -May o9

Law Mooted

Full Enforcement

Brisk Pace

Announced March 11

-12 Years

11

-June

-Feb

99

First Principles

- Have Due Regards to Experience of Others
- May Not be Blindly Followed
- Begin From First Principles

Salient Features: Law-I

- Autonomous Body
- Transparent Selection Process
- Competition Fund
- Exclusive Competition Jurisdiction
- Independent Investigation
- Harmony Amongst Regulators
- Latest Clarity from SC-Expert Body

Salient Features: Law-II

- Neutrality [S 2(h)/2(l)]
- Extra-Territoriality
- Adequate Powers
- Regulates its Own Procedure
- Not Bound By Rules of Civil Procedure
- International Co-operation (S 18)
- Exclusive Jurisdiction (S 53B/ 53T /61)
- Confidentiality (S 57/GR 38)

Salient Features: Law-III

- Failing Firm Defense In Law
- Explicit Efficiency Consideration
- Power To Issue Interim Orders
- Factors For Determination-All or Any
- Highest Ever Merger Thresholds
 - Self Adjusting- With Time
- Simplest Ever Filing
- Compensation Mechanism
- Competition Advocacy Provided

Salient Features: Regulations-I

No Filing

- Every day Business Transactions and
- Combinations with Insignificant Nexus with Markets in India etc.
- Most Simple Form Ever
 - No Horizontal or Vertical Overlap
 - Engaged Predominantly in Exports of Goods/Services From India

Salient Features: Regulations-II

- Horizontal Overlap But Combined Market Share Not Exceeding 15%
- Acquisition Resulting From Gift or Inheritance
- Instances of Failing Firms
- Having Vertical Relationship But The Market Share Not Exceeding 25% etc. etc.

Salient features: Regulations-III

- Clarity about deals in transition as on 1.6.2011
- Facility for accepting belated notices.
- Filing Fee drastically reduced from earlier
 Rs.4 Millions (\$80,000) to Rs.50,000/ (\$1000) for all the filings in Form-I, the default form
- Even for the Form-II, the fee has been reduced by 75%

Salient Features: Regulations-IV

- An Elbow Room for Enterprises Wanting to Notify Early
- Pre Merger Consultation Introduced
- Calculation of Turnover and Assets Clarified
- Clearance in Less Than 30 Days.
- Electronic Transmission Accepted
- Tough Confidentiality Standards

Salient Features: Regulations-V

- Opportunity of being heard introduced
- Independent agencies to oversee modification
- Appeal to Competition Appellate Tribunal by the parties to the proceedings and aggrieved by any direction/decision or order introduced.
- Enabling power to the Commission for issuing general or sector specific directions, guidelines, clarifications or circulars for regulation of combinations.

Salient Features: Regulations-VI

- Cooperation with other agencies or statutory authorities.
- The transactions with no effect on market in India exempted from filing notice with the Commission.
- Total harmonization with SEBI's takeover code after following a fully consultative approach with SEBI. Where some improvements are still possible, these have been communicated to SEBI.

Virtue Out of Necessity

- Late Starter
- A Look At Jurisprudence As Evolved
- Incorporated In Law-Reverse Engineering
- Comprehensive Law
- But Progressive
- Flexible

Objectives-I

- USA
 - Sherman Act 1890
 - To protect trade and commerce against unlawful restraints and monopolies
- Canada
 - Competition Act 1985
 - to maintain and encourage competition in Canada in order to promote the efficiency and adaptability of the Canadian economy,

Objective-II (Canada Contd..)

- to maintain in order to expand opportunities for Canadian participation in world markets while at the same time recognizing the role of foreign competition in Canada,
- in order to ensure that small and mediumsized enterprises have an equitable opportunity to participate in the Canadian economy and
- in order to provide consumers with competitive prices and product choices.

Objectives-III

EU

- Treaty on the Functioning of the EU(TFEU) 1.4.2010
- To make EU markets better, by ensuring that all companies compete equally and fairly on their merits to benefit consumers, businesses and the European economy as a whole.

Objectives-III

Brazil

- Law #8884 of June 11, 1994
- Free enterprise, open competition, social role of property, consumer protection, and restraint of abuses of economic power

China

- Anti Monopoly Law of PRC 1.8.2008
- For preventing and restraining monopolistic conducts, protecting fair competition in the market, enhancing economic efficiency, safeguarding the

Objectives-IV

 interests of consumers and social public interest, promoting the healthy development of the socialist market economy.

South Africa

- Competition Act, 1998
- Promote and maintain competition in order to
 - Promote efficiency, adaptability and development of economy
 - Provide consumers with competitive prices and product choices

Objectives-V (SA Contd.)

- Promote employment and advance the social and economic welfare of South Africans
- Expand opportunities for South African participation in world markets and recognize the role of foreign competition in the Republic
- Ensure that small and medium-sized enterprises have an equitable opportunity to participate in the economy and
- Promote a greater spread of ownership stakes of historically disadvantaged persons.

Objectives-VI

Australia

- CCA 2010- 1.1.2011(TPA 1974)
- To enhance the welfare of Australians through the promotion of competition and fair trading and provision for consumer protection.

Objectives-VI

UK

- Enterprise Act 2002
- Free enterprise, open competition, social role of property, consumer protection, and restraint of abuses of economic power.

Objectives-VII

India

Competition Act 2002

- To prevent practices having adverse effect on competition
- To promote and sustain competition in markets
- To protect the interests of consumers and
- To ensure freedom of trade carried on by other participants in markets in India
- And for matters connected therewith or incidental thereto

Coverage-I

South Africa

- All economic Activity within , or having an effect within, the Republic except
 - Collective Bargaining/Labour Relations
 - A collective agreement/ Labour Relations
 - Concerted Action for achieving a non-commercial socio economic objective

China

- To monopolistic conducts in economic activities within PRC
- To conduct outside PRC if they eliminate or have restrictive effect on competition in PRC

Coverage-II

India

- All enterprises- Private and Public
- Except sovereign functions including Atomic Energy, Defence, Space and Currency
- Progressive Approach in line with mature jurisdictions- evolved with time

Obligation to Notify-I

- United States
 - Mandatory- after 1976- if not in exemptions
- South Africa
 - Mandatory according to category
- European Union
 - Mandatory- 1989- if meets the community thresholds
- India
 - Mandatory- 1.06.2011 above thresholds

Obligation to Notify-II

- Canada
 - Mandatory if falls within thresholds
- China
 - Mandatory above thresholds
- Brazil
 - Mandatory if within thresholds
- Russia
 - Mandatory(Pre and Post)
- UK
 - Voluntary
- Australia
 - Voluntary

Obligation to Wait-I

- UK
 - Enterprise Act 2002
 - No Waiting Period
 - OFT may seek interim undertakings or impose an interim order before it makes a decision on a reference preventing the parties from taking any action
- USA
 - 30 days- Indefinite
- India
 - 210 days/30 days

Obligation to Wait-II

- SA
 - 20-40 business days
 - CAT may extend period not more than 15 days at a time.

Efficiencies Considered

- Proviso to Section 3 JVs
- S 19 (3) (d), (e) and (f)
- S 19 (4) (k),(l) and (m)
- S 20 (4) (l), (m) and (n)

Extra territoriality

Section 32

 What evolved over a long period of time is in Law

Remedies in stage I

Introduced Through Regulations

Stages of review

- Most Jurisdictions- Two
- India-Four
 - Clearance
 - Before Show Cause
 - After Reply To Show Cause
 - After Reply To Show Cause And DG's Report
 - After Publications Of Details Of Combinations

Appellate provisions

Only Two Levels of Appeal

Review Period (s)

Country	Stage One	Stage Two		
EU	25-35 W days	90-125 W days (35+125=160 W days or 224 days in the least)		
France	5-8 weeks	Additional 4 months. Further extended by 4 more weeks (thus 5 ½ Months in total)		
Spain	1 month	7 months		
Singapore	30 W days	120 W days (30+120=150 W days)		
China	30 W days	90-150 W days		
Mexico	40 C days	145 (in complex cases)		
Japan	30 C days	120 C days (more if information is late)		
USA	30/15 C days			
Germany	1 month	3 months (1+3= 4 months)		
India	30 c days (regulations)	210/180 C days (150/130 w days)		

Thresholds* in INR and \$

		Assets Total (In India)	Turn over Total (In India)
Only in India			Rs. 4500 cr
	Group	Rs. 6000 cr	Rs. 18000 cr
In and outside	No Group	US \$ 750 m (Rs. 500 cr)	US \$ 2250 m (Rs. 1500 cr)
India	Group	US \$ 3000 m (Rs. 500 cr)	US\$ 9000 m (Rs. 1500 cr)

Where does India stand

Except where indicated otherwise, figures, rounded to full numbers, are in US dollars 1\$ = Rs 40/-

Country	Domestic Turnover	World Wide Turnover	Group
Belgium	145 m (DN 58 m)		
Canada			400 m*
E.U.		7236 m (DN 362 m – Community)	
France		218 m (DN 73 m)	
Germany		724 m (DN 36 m)	
U.S.A.	200 m		
U.K.	141 m		
India	750 m	2250 m	9000 m (World Wide)

Indian law in global context

- WTO: "Law is broadly comparable to those of other jurisdictions with effective laws in this area and, for the most part, embodies a modern economics - based approach" (Trade Policy Review of India 2007)
- OECD: "close to state-of-the-art" (Economic Survey India Report 2007)

Wide consultations

- An international conference on "India's New Merger Notification Regime (INMNR)" held on 15/16, March, 2008 in New Delhi, by IBA & others
- Delegates from ICN, EU, FTC, ACCC, IBA, ABA & leading legal firms across the world attended
- Benefitting from the experience of mature, functioning jurisdictions

Comparison with the Best (Practices)

Recommended Best Practices of ICN-I

- Nexus to Reviewing Jurisdiction
- Notification thresholds
- Timing
- Review periods
- Requirements for initial notification
- Conduct of merger investigations
- Procedural fairness

Recommended Best Practices of ICN-II

- Transparency
- Confidentiality
- Inter Agency Coordination
- Remedies
- Competition Agency Powers
- Review of Merger Control Provisions

Future Prospects-I

Four Ts

- Tools of enforcement-Good Law
- Training -Theory and Practice
- Traditions -Rich Judicial
 - Precedents
- Timely Review -Being Done

Future Prospects-II

Very Bright

Thank you

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